



Neeley School
of Business

Professional MBA

Fall 2026

FIRST YEAR:

FALL 2026 6 hours

ACCT 60010 Financial Reporting (1.5 hours)
MANA 60350 Essentials of Motivation (1.5 hours)
INSC 60010 Statistical Models (1.5 hours)
BUSI 60050 Global Environment of Business (1.5 hours)

WINTER 2026

OPTIONAL INTERNATIONAL TRIP or COMPRESSED ELECTIVE

SPRING 2027 6 hours

FINA 60013 Management of Financial Resources (3 hours) **REG 16W**
INSC 60600 Supply Chain Concepts (1.5 hours)
MARK 60010 Marketing Management (1.5 hours)

MAY 2027 OPTIONAL COMPRESSED ELECTIVE (SUMMER TERM)

SUMMER 2027 6 hours

FINA 60020 Managerial Economics (1.5 hours)
ENTR 60250 Innovation and Entrepreneurship (1.5 hours)
ACCT 60020 Managerial Accounting & Control (1.5 hours)
BUSI 60070 Business Simulation (1.5 hours)

SECOND YEAR:

FALL 2027 6 hours

INSC 60050 Business Analytics (1.5 hours)
INSC 60020 Managing Operations & Processes (1.5 hours)
MBA Elective (3 hours)

WINTER 2028 OPTIONAL COMPRESSED ELECTIVE

SPRING 2028 6 hours

INSC 60040 Managing Information Technology (1.5 hours)
MANA 60670 Strategy Formulation (1.5 hours)
MANA 60680 Strategy Implementation (1.5 hours)
MANA 60460 Business Ethics (1.5 hours)

MAY 2028 OPTIONAL COMPRESSED ELECTIVES (SUMMER TERM)

SUMMER 2028

MBA Electives (6 hours)

THIRD YEAR:

FALL 2028

MBA ELECTIVES (these electives may also be taken throughout the program)

Core Classes	27 hours
Elective Classes	15 hours
	<u>42 hours</u>

PMBA students may elect to complete an industry-based emphasis or certificate.

PMBA students are limited to 4 Compressed Electives offered in the Winter and May.

Short List of Popular Electives

INSC 60070 Data Visualization
FINA 70523 Financial Modeling (3 hours)
INSC 70600 Supply Chain Analytics
MARK 70210 Analytics for Innovation
MARK 70720 New Product Development
MANA 70610 Essentials of Negotiation
MANA 70760 Transformational Leadership
MANA 70870 Practice of Consulting
INSC 71003 Project Management (3 hours)
MARK 70770 Marketing Research
INSC 70440 Cybersecurity
INSC 71050 Leading Supply Chains
FINA 70470 Real Estate & Investment I
FINA 70570 Real Estate & Investment II
INSC 70610 Logistics & Transportation
INSC 70620 Supply Chain Tools & Technology